

# BUSINESS ACTIVITY TRACKING WORKSHEET

Agent Tracking Workbook - Lourdes Maestres - Systems that Work .XLSX

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	A	B	C	D	E
1		RECAP	%	GOAL	%
2	BUYERS				
3	LISTINGS 20%				
4	LISTINGS - TEAM LEADER				
5	TOTAL				
6					
7	TENANTS				
8	LANDLORDS				
9	TOTAL RENTALS				
10					
11	Agent referral sent				
12	Agent referral recieved				
13					
14	BUYERS VOLUME				
15	LISTING VOLUME				
16	LISTING VOLUME - TEAM LEADER				
17	TOTAL VOLUME				
18					
19	BUYERS AVERAGE PRICE				
20	LISTING AVERAGE PRICE				
21	LISTING AVERAGE PRICE- TEAM LEADER				
22	TOTAL AVERAGES				
23					
24	BUYERS AVERAGE %				
25	LISTING AVERAGE %				
26	TOTAL AVERAGE %				
27					
28	BUYERS GCI				
29	LISTING GCI				
30	LISTING GCI- TEAM LEADER				
31	TOTAL GCI				
32					
33					
34					
35					
36					
37					
38					
39					
40					
41					

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