



SELLER DISCOVERY

GOOGLE FORM

system

Why is now the right time for you to sell your house? *

Your answer

What is your perception of the market right now? *

- Strong market/good time to sell
- Weak market/challenging time to sell
- Don't know

Do you know with certainty where you are going next? Are you already working with an agent to help you find your next home? *

Your answer

Why am I the right agent to help you sell your home? *

Your answer

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Have you met or spoken with any other agents? If so, what questions were left unanswered? Or what stopped you from working with them? *

Your answer

What do you know about us, our business and the way we do things differently to achieve exceptional results for sellers? *

Your answer

What do you know about the benefits of working with a team vs a solo agent? *

Your answer

Do you have idea of the price at which you'd like to list your house? *

Your answer

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Do you have a minimum price for which you will sell your house? *

Your answer

What work do you think might be necessary to prepare your house to sell? *

Your answer

What are the top 3-4 questions you are hoping I'll be able to answer when we meet? *

Your answer

Assuming we agree it makes sense to work together, are you prepared to sign a listing agreement when we meet? *

Your answer

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